

**Dr. Raju Sinha**

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**OBJECTIVE:** To achieve a faculty position in economics in a teaching institution.

**AREAS OF INTEREST:** Microeconomics, Macroeconomics, and Money and Banking

**WORK EXPERIENCE:**

**Sept. '98 – Present Adjunct Faculty, Southern Connecticut State University, New Haven, CT**

- Teaching undergraduate courses in microeconomics and macroeconomics.

**Sept. '08 – Present Adjunct Faculty, University of Connecticut, Hartford and Waterbury, CT**

- Teaching economics courses

**Jan. '09 – Present Adjunct Faculty, Post University, Waterbury, CT**

- Teaching introductory economics courses online and on-site.
- Developed online Money and Banking course

**Sept. '10 – Present Adjunct Faculty, Naugatuck Valley Community College, Waterbury, CT**

- Teaching introductory economics course.

**Jan. '11 – Present Adjunct Faculty, Gateway Community College, New Haven, CT**

- Teaching introductory economics course.

**Aug. '21 – Present Adjunct Faculty, University of New Haven, West Haven, CT**

- Teaching introductory economics course.

**Sept. '18 – May 20 Adjunct Faculty, Sacred Heart University, 5151 Park Avenue, Fairfield, CT**

- Teaching economics course.

**Oct. '06 – June '09 Adjunct Faculty, Gibbs College, Norwalk, CT**

- Taught introductory economics course.

**Aug. '03 – Dec. '09 Real Estate Sales, Coldwell Banker Residential, Woodbridge, CT**

- Worked as a sales agent and in the referral network.

**Mar. '00 – Aug. '02 International Economist, Wright Investors' Service, Milford, CT**

- Monitored and analyzed economic developments in Asia, Latin America and the U.S.
- Participated in weekly meetings with analysts in the Investment Strategy and Economics division to discuss recent economic developments.
- Contributed write-ups on economic developments to the weekly and monthly economic newsletter.
- Provided inputs to the Chief Economist on economic developments.
- Helped maintain economic databases.

**Jan. '99 – May '01 Adjunct Associate Professor, Quinnipiac University, Hamden, CT**

- Taught undergraduate course in macroeconomics.

**July '94 – Dec. '97 International Economist, Nakagama & Company, New York**

- Monitored macro-economic indicators in the Asian economies and the U.S. to analyze their impact on interest rates and the stock markets.
- Participated in weekly conference calls with clients discussing current economic developments in Asian economies and their impact on the stock markets.
- Wrote articles for the weekly and monthly Economic/Financial newsletter.
- Forecasted U.S. & Asian economic indicators and currencies.

**Apr. '92 – July '93 Senior Editorial Analyst, Business India Ltd., India**

- Coordinated the stock market section in the 'Business India' magazine.
- Analyzed company performance and new stock issues.
- Wrote articles on the impact of policy changes on the stock market.

**May '87 – Mar. '92 Senior Editorial Analyst, Observer (India) Ltd., India**

- Coordinated the weekly Monday Monitor, a 4-page supplement to the business daily "The Observer of Business and Politics."
- Conducted analytical studies on corporate performance.
- Analyzed company performance and new stock issues.
- Wrote articles on the impact of policy changes on the stock market.

**EDUCATION:**

**1987 Ph.D. in Economics, Indian Institute of Technology, Bombay, India.**

- **Topic:** "Market Structure and Economic Performance in Indian Manufacturing Industries"

**1981 M.A. in Economics, University of Bombay, India.**

- Industrial Economics, Mathematical Economics, Theory of Money, Public Finance and Fiscal Policy.

**1979 B.A. in Economics, University of Bombay, India.**

- Principles of Economics, Statistical Methods, Introduction to Econometrics, Development Economics.

**2002 Diploma in Computer Electronics Specialist, Goodwin Institute, Hamden, CT**

- GPA – 3.96
- Visual Basic, HTML, Computer Applications, Desktop Operating Systems, Internet/Intranet Administration, and Introduction to Operating Systems.

**1990 Post Graduate Diploma in Computer Management, Datapro Information Technology, Bombay, India**

- Lotus 1-2-3, dbase programming and computer fundamentals.

## **PUBLICATIONS:**

- 1) Raju Sinha and TV Sethuraman, “ Profit Rate and Market Structure in Indian Manufacturing Industries,” Artha-Vikas, January-December, 1988, pp. 56-65.
- 2) Raju Sinha and Roy Pinto, “ Foreign Institutional Investment – Will they? Won’t they?,” Business India, Cover Story, September 28 – October 11, 1992, pp. 54-60.
- 3) Raju Sinha, Lancelot Joseph, Roy Pinto and Madhav Reddy, “ Primary Market Boom – The Rs.10,000-crore sweepstakes,” Business India, Cover Story, November 9 – 22, 1992, pp. 54-60.
- 4) S. Swaminathan and Raju Sinha, “Investing in 1993,” Business India, Cover Story, February 1 – 14, 1993, pp. 53-60.
- 5) Manali Reshamwala, A Thothathri Raman and Raju Sinha, “ Securities and Exchange Board of India – More Smoke, Less Fire,” Business India, Cover Story, March 1 – 14, 1993, pp. 54-60.