

GARY N. POWELL

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Position

- . Professor Emeritus of Management, University of Connecticut

Research and Publications

- . *Gender in Management* (6th edition, also Chinese edition)
- . *Gender and Leadership*
- . *Making Work and Family Work: From Hard Choices to Smart Choices*
- . *Managing a Diverse Workforce: Learning Activities* (3rd edition)
- . *Handbook of Gender and Work* (edited)
- . Over 130 articles
- . Over 30 book chapters
- . Over 180 conference presentations

Professional Service

- . *Academy of Management*:
 - Board of Governors – Representative at Large
 - Women in Management Division – Chair, Program Chair, Executive Committee
- . *British Academy of Management* – Fellow
- . *Academy of Social Sciences* – Fellow
- . *Eastern Academy of Management* – Fellow, President, VP-Program, Director, Treasurer
- . *Academy of Management Review* – Co-editor of special issue on work-life theory
- . *Journal of Management*, *Journal of Management Studies*, *Academy of Management Review*, *Human Relations*, *Academy of Management Executive* – Editorial Board

Honors and Awards

- . Richard Whipp Lifetime Achievement Award – British Academy of Management
- . Ellen Galinsky Generative Researcher Award – Work and Family Researchers Network
- . Top Ten Extraordinary Contributor to Work and Family Research – Work and Family Researchers Network
- . Sage Scholarship Award – Women in Management Division, Academy of Management
- . Janet Chusmir Service Award – Women in Management Division, Academy of Management
- . Distinguished Scholar – Lancaster University Management School
- . Best Unpublished Research Paper Award – Family Firm Institute
- . Best Paper Award – Diana International Conference on Women's Entrepreneurship
- . Best Paper Award – British Academy of Management, Gender in Management Interest Group (*two times*)
- . Best Experiential Paper Award – Eastern Academy of Management (*two times*)
- . Equal Opportunity for Women Innovation Award – AACSB
- . Promoting Multiculturalism and Affirmative Action Award – UConn President's Award
- . Research Excellence Award – UConn School of Business
- . Graduate Teaching Award – UConn School of Business (*four times*)
- . Undergraduate Teaching Award – UConn School of Business
- . Ackerman Scholar – UConn School of Business
- . Northeast Utilities Scholar in Technological Entrepreneurship – UConn School of Business
- . Outstanding Strategic Partner Award – Hartford Financial Service Group (*UConn team member*)

Education

- . Ph.D., University of Massachusetts, Business Admin. (Organizational Behavior), 1976
- . M.S.B.A., University of Massachusetts, Management Science, 1975
- . B.S., MIT, Industrial Management, 1967

Work History

UNIVERSITY OF CONNECTICUT, 1976 – present

Professor Emeritus of Management (2017 – present)

Director of School of Business Ph.D. Program (2006 – 2014)

Interim Head of Management Department (2011 – 2012)

Professor of Management (1986 – 2017)

Associate Professor of Management (1981 – 1986)

Assistant Professor of Management (1976 – 1981)

LANCASTER UNIVERSITY MANAGEMENT SCHOOL, 2013 – 2018

Distinguished Scholar

RIDER UNIVERSITY, 1975 – 1976

Assistant Professor of Management

UNIVERSITY OF MASSACHUSETTS, 1972 – 1975

Teaching Assistant, School of Business Administration

GENERAL ELECTRIC COMPANY, 1967 – 1971

Management Information Systems Design (1970 – 1971)

Manufacturing Management Program (1967 – 1970)

Books

Powell, G.N. (2024). *Gender in management*, 6th ed. Los Angeles: Sage.

Powell, G.N. (2020). *Gender and leadership*. London: Sage.

Powell, G.N. (2019). *Women and men in management*, 5th ed. Los Angeles: Sage.

Greenhaus, J.H., & Powell, G.N. (2017). *Making work and family work: From hard choices to smart choices*. New York: Routledge.

Powell, G.N. (2011). *Women and men in management*, 4th ed. Los Angeles: Sage.

Powell, G.N. (2011). *Managing a diverse workforce: Learning activities*, 3rd ed. Los Angeles, CA: Sage.

Powell, G.N., & Graves, L.M. (2005). *Women and men in management*, Chinese ed. Beijing, China: Tsinghua University Press.

- Powell, G.N. (2004). *Managing a diverse workforce: Learning activities*, 2nd ed. Thousand Oaks, CA: Sage.
- Powell, G.N., & Graves, L.M. (2003). *Women and men in management*, 3rd ed. Thousand Oaks, CA: Sage.
- Powell, G.N. (Ed.) (1999). *Handbook of gender and work*. Thousand Oaks, CA: Sage.
- Powell, G.N. (1994). *Gender and diversity in the workplace: Learning activities and exercises*. Newbury Park, CA: Sage.
- Powell, G.N. (1993). *Women and men in management*, 2nd ed. Newbury Park, CA: Sage.
- Powell, G.N. (1988). *Women and men in management*. Newbury Park, CA: Sage.
- Ralston, D.R., & Powell, G.N. (Eds.) (1984). *Management in 1984: Conceptual, empirical, and pedagogical perspectives*. Proceedings: Meeting of the Eastern Academy of Management. Montreal.
- Powell, G.N. (1976). *Attitude toward work-related change and organizational climate*. Doctoral dissertation. Amherst, MA: University of Massachusetts.

Book Chapters

- Powell, G.N., & Butterfield, D. A. (in press). Is the future of the relationship between gender and leadership androgynous? In A.M. Broadbridge, A. Michaelidou, & A. Moulettes (Eds.), *Navigating the future of gender in work: A research agenda*. Cheltenham, UK: Edward Elgar.
- Greenhaus, J.H., & Powell, G.N. (2020). Gender at the work-family interface: A collaborative journey. In E. King, Q. Roberson, & M. Hebl (Eds.), *Perspectives on gender and work*. Charlotte, NC: Information Age Publishing.
- Powell, G.N., & Butterfield, D. A. (2016). Sex, gender, and leadership in the public sector: Is the role of femininity greater at lower levels? In M.F. Karsten (Ed.), *Gender, race, and ethnicity in the workplace: Emerging issues and enduring challenges*. Santa Barbara, CA: Praeger.
- Powell, G.N. (2014). Sex, gender, and leadership: What do four decades of research tell us? In S. Kumra, R. Simpson, & R.J. Burke (Eds.), *The Oxford handbook of gender in organizations*. Oxford, UK: Oxford University Press.
- Powell, G.N., & Greenhaus, J.H. (2013). Sex, gender, and decisions at the family-work interface. In S. Poelmans, J.H. Greenhaus, & M. Las Heras Maestro (Eds.), *Expanding the boundaries of work-family research: A vision for the future*. Hampshire, UK: Palgrave Macmillan.
- Chen, Z., Veiga, J.F., & Powell, G.N. (2013). A survival analysis of the impact of boundary crossings on managerial career advancement up to midcareer. In K. Inkson & M.L. Savickas (Eds.), *Career studies*, vol. 3: Careers as human experience. London: Sage
- Powell, G.N., & Butterfield, D.A. (2010). Investigating the “glass ceiling” phenomenon: An empirical study of actual promotions to top management. In C. Gatrell, C.L. Cooper, & E.E. Kossek (Eds.),

Women and management, vol. 2. Northampton, MA: Edward Elgar.

- Graves, L.M., & Powell, G.N. (2008). Sex and race discrimination in personnel decisions. In S. Cartwright & C. L. Cooper (Eds.), *The Oxford handbook of personnel psychology*. Oxford, UK: Oxford University Press.
- Graves, L.M., & Powell, G.N. (2007). Sex, sex similarity and sex diversity effects in teams: The importance of situational factors. In D. Bilimoria & S.K. Piderit (Eds.), *Handbook of women in business and management*. Cheltenham, UK: Edward Elgar.
- Powell, G.N., Butterfield, D.A., & Parent, J.D. (2006). Gender and managerial stereotypes: Have the times changed? In M. F. Karsten (Ed.), *Gender, race, and ethnicity in the workplace: Issues and challenges for today's organizations*, vol. 2. Westport, CT: Praeger.
- Powell, G.N., & Graves, L.M. (2006). Gender and leadership: Perceptions and realities. In K. Dindia & D.J. Canary (Eds.), *Sex differences and similarities in communication*, 2nd ed. Mahwah, NJ: Erlbaum.
- Butterfield, D.A., & Powell, G. N. (2005). The psychology of aspirations to top management: Does gender identity matter? In J.W. Lee (Ed.), *Psychology of gender identity*. Commack, NY: Nova Science.
- Powell, G.N. (2000). The glass ceiling: Explaining the good and bad news. In M.J. Davidson & R.J. Burke (Eds.), *Women in management: Current research issues Volume II*. London: Sage.
- Powell, G.N. (1999). Reflections on the glass ceiling: Recent trends and future prospects. In G.N. Powell (Ed.), *Handbook of gender and work*. Thousand Oaks, CA: Sage.
- Powell, G.N., & Foley, S. (1999). Romantic relationships in organizational settings: Something to talk about. In G.N. Powell (Ed.), *Handbook of gender and work*. Thousand Oaks, CA: Sage.
- Powell, G.N., & Kido, Y. (1998). The "good manager": American and Japanese perspectives. In F. Columbus (Ed.), *Asian economic and political issues*, vol. 1. Commack, NY: Nova Science.
- Powell, G.N. (1997). The sex difference in employee inclinations regarding work-family programs: Why does it exist, should we care, and what should be done about it (if anything)? In S. Parasuraman & J.H. Greenhaus (Eds.), *Integrating work and family: Challenges and choices for a changing world*. Westport, CT: Quorum.
- Powell, G.N. (1997). Leadership and gender: Vive la différence? In M.R. Walsh (Ed.), *Women, men, and gender: Ongoing debates*. New Haven: Yale University Press.
- Bowes-Sperry, L., & Powell, G.N. (1996). Sexual harassment as a moral issue: An ethical decision-making perspective. In M.S. Stockdale (Ed.), *Sexual harassment in the workplace: Perspectives, frontiers, and response strategies*. Thousand Oaks, CA: Sage.
- Powell, G.N. (1995). Vive la différence? Gender and management in the new workplace. In D.A. Kolb, J.S. Osland, & I.M. Rubin (Eds.), *The organizational behavior reader*, 6th ed. Englewood Cliffs, NJ: Prentice-Hall.
- Powell, G.N., & Butterfield, D.A. (1995). Investigating the "glass ceiling" phenomenon: An empirical

- study of actual promotions to top management. In F. Maidment (Ed.), *Human resources 95/96*. Guilford, CT: Dushkin.
- Powell, G.N. (1995). Promoting cross-cultural awareness among management students. In R.H.G. Field & R.J. House (Eds.), *Human behavior in organizations: A Canadian perspective*. Scarborough, Ontario: Prentice-Hall Canada.
- Powell, G.N. (1994). One more time: Do female and male managers differ? In M.F. Karsten (Ed.), *Management and gender: Issues and attitudes*. Westport, CT: Praeger.
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- Powell, G.N. (1991). Commentary: Liaising with the agency. In F. Sligo, *Organisational behavior: Case studies and commentaries*. Palmerston North NZ: Dunmore Press.
- Powell, G.N., & Posner, B.Z. (1988). Excitement and commitment: Keys to project success. In R.H. Thayer (Ed.), *Software engineering project management*. Washington, DC: Computer Society Press of the IEEE.
- Powell, G.N. (1984). Teaching a women and men in organizations course: Issues for the male teacher. In D.M. Hai (Ed.), *Women and men in organizations: Teaching strategies*. Washington, DC: Organizational Behavior Teaching Society.
- Davis, S., Powell, G.N., & Randolph, W.A. (1984). Using the BSRI to explore sex role behavior. In D.M. Hai (Ed.), *Women and men in organizations: Teaching strategies*. Washington, DC: Organizational Behavior Teaching Society.
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- Burr, A.J., Griffith, D.C.L., Lyon, D.B., Philpot, G.E., Powell, G.N., & Sehring, D.L. (1981). Sexism in advertisements: Exploring stereotypes. In J.W. Pfeiffer & J.E. Jones (Eds.), *A handbook of structured experiences for human relations training*, vol. VIII. San Diego: University Associates.
- Jean, L.A., Pilgrim, J.R., Powell, G.N., Stoltz, D.K., & White, O.S. (1979). Power personalities: An OD role play. In J.W. Pfeiffer & J.E. Jones (Eds.), *A handbook of structured experiences for human relations training*, vol. VII. San Diego: University Associates.
- Powell, G.N. (1979). Organization project: The case of Discount Coupons, Inc. In J.F. Veiga & J.N. Yanouzas (Eds.), *The dynamics of organization theory*. St. Paul: West.

Articles

- Gatrell, C., Ladge, J.J., & Powell, G.N. (2024). Profane pregnant bodies versus sacred organizational systems: Exploring pregnancy discrimination at work. *Journal of Business Ethics*, 192, 527-542.

- Greenhaus, J.H., Callanan, G.A., & Powell, G.N. (2024). Advancing research on career sustainability. *Journal of Career Development*, 51, 478-497.
- Chen, Z., Promislo, M.D., Powell, G.N., & Allen, T.D. (2024). Examining the aftermath of work-family conflict episodes: Internal attributions, self-conscious emotions, family engagement, and well-being. *Psychological Reports*, 127, 2139-2163.
- Gatrell, C., Ladge, J.J., & Powell, G.N. (2022). A review of fatherhood and employment: Introducing new perspectives for management research. *Journal of Management Studies*, 59, 1198-1226.
- Powell, G.N., & Butterfield, D.A. (2022). Aspirations to top management over five decades: A shifting role of gender? *Gender in Management: An International Journal*, 37, 953-968.
- Powell, G.N., Butterfield, D.A., & Jiang, X. (2022). Gender, diversity and the 2020 US presidential election: Towards an androgynous presidential profile? *Gender in Management: An International Journal*, 37, 785-800.
- Hennekam, S., Ladge, J.J., & Powell, G.N. (2021). Confinement during the COVID-19 pandemic: How multi-domain work-life shock events may result in positive identity change. *Journal of Vocational Behavior*, 130, 103261.
- Madison, K., Eddleston, K.A., Kellermanns, F.W., & Powell, G.N. (2021). Kinship and gender in family firms: New insights into employees' organizational citizenship behavior. *Family Business Review*, 34, 270-295.
- Powell, G.N., Butterfield, D.A., & Jiang, X. (2021). The "good manager" over five decades: Towards an androgynous profile? *Gender in Management: An International Journal*, 36, 714-730.
- Powell, G.N. (2020). Work-family lockdown: Implications for a post-pandemic research agenda. *Gender in Management: An International Journal*, 35, 639-646.
- Powell, G.N., Greenhaus, J.H., Allen, T.D., & Johnson, R.E. (2019). Advancing and expanding work-life theory from multiple perspectives. *Academy of Management Review*, 44, 54-71.
- Powell, G.N., Greenhaus, J.H., Jaskiewicz, P., Combs, J.G., Balkin, D.B., & Shanine, K.K. (2018). Family science and the work-family interface: An interview with Gary Powell and Jeffrey Greenhaus. *Human Resource Management Review*, 28, 98-102.
- Powell, G.N., Butterfield, D.A., & Jiang, X. (2018). Why Trump and Clinton lost and won: The roles of hypermasculinity and androgyny. *Equality, Diversity and Inclusion: An International Journal*, 37, 44-62.
- Powell, G.N., & Eddleston, K.A. (2017). Family involvement in the firm, family-to-business support, and entrepreneurial outcomes: An exploration. *Journal of Small Business Management*, 55, 614-631.
- Powell, G.N., & Butterfield, D.A. (2017). Linking leader anti-prototypes and prototypes to gender stereotypes. *Gender in Management: An International Journal*, 32, 128-140.
- Powell, G.N., & Butterfield, D.A. (2015). Correspondence between self- and good-manager descriptions:

- Examining stability and change over four decades. *Journal of Management*, 41, 1745-1773.
- Powell, G.N., & Butterfield, D.A. (2015). The preference to work for a man or a woman: A matter of sex and gender? *Journal of Vocational Behavior*, 86, 28-37.
- Jones Young, N.C., & Powell, G.N. (2015). Hiring ex-offenders: A theoretical model. *Human Resource Management Review*, 25, 298-312.
- Powell, G.N., & Butterfield, D.A. (2015). The role of androgyny in leader prototypes over four decades. *Gender in Management: An International Journal*, 30, 69-86.
- Powell, G.N., & Butterfield, D.A. (2015). The glass ceiling: What have we learned 20 years on? *Journal of Organizational Effectiveness: People and Performance*, 2, 306-326.
- Chen, Z., Powell, G.N., & Cui, W. (2014). Dynamics of the relationships among work and family resource gain and loss, enrichment, and conflict over time. *Journal of Vocational Behavior*, 84, 293-302.
- Powell, G.N., & Eddleston, K.A. (2013). Linking family-to-business enrichment and support to entrepreneurial success: Do female and male entrepreneurs experience different outcomes? *Journal of Business Venturing*, 28, 261-280.
- Powell, G.N., & Butterfield, D.A. (2013). Sex, gender, and aspirations to top management: Who's opting out? Who's opting in? *Journal of Vocational Behavior*, 82, 30-36.
- Powell, G.N., & Greenhaus, J.H. (2012). When family considerations influence work decisions: Decision-making processes. *Journal of Vocational Behavior*, 81, 322-329.
- Chen, Z., & Powell, G.N. (2012). No pain, no gain? A resource-based model of work-to-family enrichment and conflict. *Journal of Vocational Behavior*, 81, 89-98.
- Eddleston, K.A., & Powell, G.N. (2012). Nurturing entrepreneurs' work-family balance: A gendered perspective. *Entrepreneurship Theory and Practice*, 36, 513-541.
- Greenhaus, J.H., & Powell, G.N. (2012). The family-relatedness of work decisions: A framework and agenda for theory and research. *Journal of Vocational Behavior*, 80, 246-255.
- Powell, G.N. (2012). Six ways of seeing the elephant: The intersection of sex, gender, and leadership. *Gender in Management: An International Journal*, 27, 119-141.
- Chen, Z., Veiga, J.F., & Powell, G.N. (2011). A survival analysis of the impact of boundary crossings on managerial career advancement up to midcareer. *Journal of Vocational Behavior*, 79, 230-240.
- Powell, G.N. (2011). The gender and leadership wars. *Organizational Dynamics*, 40, 1-9.
- Powell, G.N., & Butterfield, D.A. (2011). Sex, gender, & the U.S. presidency: Ready for a female president? *Gender in Management: An International Journal*, 26, 394-407.
- Powell, G.N., & Greenhaus, J.H. (2010). Sex, gender, and the work-to-family interface: Exploring negative and positive interdependencies. *Academy of Management Journal*, 53, 513-534.

- Powell, G.N., & Greenhaus, J.H. (2010). Sex, gender, and decisions at the family→work interface. *Journal of Management*, 36, 1011-1039.
- Powell, G.N., Francesco, A.M., & Ling, Y. (2009). Toward culture-sensitive theories of the work-family interface. *Journal of Organizational Behavior*, 30, 597-616.
- Chen, Z., Powell, G.N., & Greenhaus, J.H. (2009). Work-to-family conflict, positive spillover, and boundary management: A person-environment fit approach. *Journal of Vocational Behavior*, 74, 82-93.
- Powell, G.N., & Eddleston, K.A. (2008). The paradox of the contented female business owner. *Journal of Vocational Behavior*, 73, 24-36.
- Eddleston, K.A., & Powell, G.N. (2008). The role of gender identity in explaining sex differences in business owners' career satisfier preferences. *Journal of Business Venturing*, 23, 244-256.
- Powell, G.N., Butterfield, D.A., & Bartol, K.M. (2008). Leader evaluations: A new female advantage? *Gender in Management: An International Journal*, 23, 156-174.
- Swody, C.A., & Powell, G.N. (2007). Determinants of employee participation in organizations' family-friendly programs: A multi-level approach. *Journal of Business and Psychology*, 22, 111-122.
- Greenhaus, J.H., & Powell, G.N. (2006). When work and family are allies: A theory of work-family enrichment. *Academy of Management Review*, 31, 72-92.
- Eddleston, K.A., Veiga, J.F., & Powell, G.N. (2006). Explaining sex differences in managerial career satisfier preferences: The role of gender self-schema. *Journal of Applied Psychology*, 91, 437-445.
- Powell, G.N., & Greenhaus, J.H. (2006). Managing incidents of work-family conflict: A decision-making perspective. *Human Relations*, 59, 1179-1212.
- Powell, G.N., & Greenhaus, J.H. (2006). Is the opposite of positive negative? Untangling the complex relationship between work-family enrichment and conflict. *Career Development International*, 11, 650-659.
- Powell, G. N. (2005). The family-friendly workplace: Just an illusion. *The Industrial-Organizational Psychologist*, 42 (4), 27-28.
- Greenhaus, J.H., & Powell, G.N. (2003). When work and family collide: Deciding between competing role demands. *Organizational Behavior and Human Decision Processes*, 90, 291-303.
- Powell, G.N., & Butterfield, D.A. (2003). Gender, gender identity, and aspirations to top management. *Women in Management Review*, 18, 88-96.
- Powell, G.N. (2003). Gender and the charismatic leader: More to be learned. *Psychological Reports*, 92, 1103-1104.
- Powell, G.N., & Butterfield, D.A. (2002). Exploring the influence of decision makers' race and gender on actual promotions to top management. *Personnel Psychology*, 55, 397-428.

- Foley, S., Kidder, D.L., & Powell, G.N. (2002). The perceived glass ceiling and justice perceptions: An investigation of Hispanic law associates. *Journal of Management*, 28, 471-496.
- Powell, G.N., Butterfield, D.A., & Parent, J.D. (2002). Gender and managerial stereotypes: Have the times changed? *Journal of Management*, 28, 177-193.
- Powell, G.N. (2001). Workplace romances between senior-level executives and lower-level employees: An issue of work disruption and gender. *Human Relations*, 54, 1519-1544.
- Ling, Y., & Powell, G.N. (2001). Work-family conflict in contemporary China: Beyond an American-based model. *International Journal of Cross Cultural Management*, 1, 357-373.
- Powell, G.N. (2000). Workplace romance in the public sector: Sex differences in reactions to the Clinton-Lewinsky affair. *Psychological Reports*, 87, 1043-1049.
- Bowes-Sperry, L., & Powell, G.N. (1999). Observers' reactions to social-sexual behavior at work: An ethical decision-making perspective. *Journal of Management*, 25, 779-802.
- Foley, S., & Powell, G.N. (1999). Not all is fair in love and work: Coworkers' preferences for and responses to managerial interventions regarding workplace romances. *Journal of Organizational Behavior*, 20, 1043-1056.
- Powell, G.N., & Mainiero, L.A. (1999). Managerial decision making regarding alternative work arrangements. *Journal of Occupational and Organizational Psychology*, 72, 41-56.
- Lubatkin, M., & Powell, G.N. (1998). Exploring the influence of gender on managerial work in a transitional, Eastern European nation. *Human Relations*, 51, 1007-1031.
- Powell, G.N., & Foley, S. (1998). Something to talk about: Romantic relationships in organizational settings. *Journal of Management*, 24, 421-448.
- Powell, G.N. (1998). The abusive organization. *Academy of Management Executive*, 12 (2), 95-96.
- Powell, G.N. (1998). Reinforcing and extending today's organizations: The simultaneous pursuit of person-organization fit and diversity. *Organizational Dynamics*, 26 (3), 50-61.
- Powell, G.N., & Taylor, K.B. (1998). Beyond O.J.: Examining race relations in the workplace. *Journal of Management Education*, 22, 208-217.
- Buchholtz, A.K., Young, M.N., & Powell, G.N. (1998). Are board members pawns or watchdogs? The link between CEO pay and firm performance. *Group & Organization Management*, 23, 6-26.
- Powell, G.N., & Butterfield, D.A. (1997). Effect of race on promotions to top management in a federal department. *Academy of Management Journal*, 40, 112-128.
- Foley, S., & Powell, G.N. (1997). Reconceptualizing work-family conflict for business/ marriage partners: A theoretical model. *Journal of Small Business Management*, 35 (4), 36-47.

- Powell, G.N., & Goulet, L.R. (1996). Recruiters' and applicants' reactions to campus interviews and employment decisions. *Academy of Management Journal*, 39, 1619-1640.
- Graves, L.M., & Powell, G.N. (1996). Sex similarity, quality of the employment interview and recruiters' evaluations of actual applicants. *Journal of Occupational and Organizational Psychology*, 69, 243-261.
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- Powell, G.N., & Butterfield, D.A. (1994). Investigating the "glass ceiling" phenomenon: An empirical study of actual promotions to top management. *Academy of Management Journal*, 37, 68-86.
- Graves, L.M., & Powell, G.N. (1994). Effects of sex-based preferential selection and discrimination on job attitudes. *Human Relations*, 47, 133-157.
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- Powell, G.N. (1991). Applicant reactions to the initial employment interview: Exploring theoretical and methodological issues. *Personnel Psychology*, 44, 67-83.
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- Powell, G.N., & Graves, L.M. (1988). Predicting organizational behavior from office environments: A field exercise. *Organizational Behavior Teaching Review*, 12 (1), 114-116.
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Conference Proceedings and Presentations

Powell, G.N., Butterfield, D.A., & Jiang, X. (2025). US presidential elections during the Trump era: The roles of masculinity, androgyny, gender, and diversity. Meeting of the British Academy of Management. Canterbury, UK.

Powell, G.N., Butterfield, D.A., & Jiang, X. (2025). Examining masculinity, androgyny, gender, race, and ethnicity in the 2024 U.S. presidential election. Meeting of the Academy of Management. Copenhagen.

Powell, G.N., Greenhaus, J.H., & Callanan, G.A. (2024). Gender and career sustainability: Are women at a disadvantage? Meeting of the British Academy of Management. Nottingham, UK.

Greenhaus, J.H., Callanan, G.A., & Powell, G.N. (2024). The effect of the home domain on career sustainability. Meeting of the Work and Family Researchers Network. Montreal.

Powell, G.N., & Butterfield, D.A. (2023). Towards a theoretical model of androgynous leadership. Meeting of the British Academy of Management. Brighton, UK.

Callanan, G.A., Greenhaus, J.H., & Powell, G.N. (2023). Career sustainability: A critical review and agenda for future research. Meeting of the Academy of Management. Boston.

Powell, G.N., & Butterfield, D.A. (2022). Has the time of androgynous leadership arrived? Is masculine leadership in demise? Meeting of the British Academy of Management. Manchester, UK.

Powell, G.N., & Butterfield, D.A. (2022). Has the time of androgynous leadership arrived? Meeting of the Academy of Management. Seattle.

Powell, G.N., & Butterfield, D.A. (2021). Aspirations to top management over five decades: Does gender still matter? Meeting of the British Academy of Management. Lancaster, UK (virtual).

Powell, G.N., Butterfield, D.A., & Jiang, X. (2021). The “good manager” over five decades: Towards an androgynous profile? Meeting of the British Academy of Management. Lancaster, UK (virtual). (Winner of Gender in Management Best Paper Award)

Powell, G.N., Butterfield, D.A., & Jiang, X. (2021). Androgyny and the 2020 US presidential election: The benefits of a “balanced” ticket? Meeting of the Academy of Management. Philadelphia (virtual).

Powell, G.N. (2020). Feel like a number? Studying work and family using alternative quantitative methods. Meeting of the British Academy of Management. Manchester, UK (cancelled).

Powell, G.N. (2020). Culture and the work-family interface: Dimensions or decisions? Meeting of the Academy of Management. Vancouver (virtual).

Gatrell, C., & Powell, G.N. (2020). Collaborating with academic partners. Meeting of the British Academy of Management. Nottingham, UK (cancelled).

- Powell, G.N., & Greenhaus, J.H. (2019). Researching work and family: Selected quantitative approaches. Designing and conducting work-life research – Innovative approaches, challenges and dilemmas: Meeting of the British Academy of Management, Northern Advanced Research Training Initiative, and Society for Advancement of Management Studies. London, UK.
- Greenhaus, J.H., & Powell, G.N. (2019). Examining cross-domain, work-family relationships: An inferential approach. Designing and conducting work-life research – Innovative approaches, challenges and dilemmas: Meeting of the British Academy of Management, Northern Advanced Research Training Initiative, and Society for Advancement of Management Studies. London, UK.
- Powell, G.N., & Greenhaus, J.H. (2019). Researching work and family: Selected quantitative approaches. Designing and conducting work-life research – Innovative approaches, challenges and dilemmas: Meeting of the British Academy of Management, Northern Advanced Research Training Initiative, and Society for Advancement of Management Studies. Liverpool, UK.
- Greenhaus, J.H., & Powell, G.N. (2019). Examining cross-domain, work-family relationships: An inferential approach. Designing and conducting work-life research – Innovative approaches, challenges and dilemmas: Meeting of the British Academy of Management, Northern Advanced Research Training Initiative, and Society for Advancement of Management Studies. Liverpool, UK.
- Powell, G.N. (2018). Women in management: The more things change...? Meeting of the British Academy of Management. Bristol, UK.
- Chen, Z., Promislo, M., Allen, T.D., & Powell, G.N. (2018). Self-conscious emotions due to episodes of work-family conflict. Meeting of the Academy of Management. Chicago.
- Greenhaus, J.H., & Powell, G.N. (2018). The impact of family supportive supervisor behaviors (FSSB) on family-informed work decisions. Meeting of the Academy of Management. Chicago.
- Powell, G.N. (2018). Feel like a number: Studying work and family using alternative quantitative methods. Meeting of the Work and Family Researchers Network. Washington, DC.
- Golden, T.D., Eddleston, K.A., & Powell, G.N. (2017). Telework's impact on objective and subjective career success: More than just climbing the corporate ladder? Meeting of the Southern Management Association. St. Petersburg Beach, FL.
- Powell, G.N., & Greenhaus, J.H. (2017). When couples make work-family decisions: Beyond gender roles. Meeting of the British Academy of Management. Coventry, UK.
- Golden, T.D., Eddleston, K.A., & Powell, G.N. (2017). The impact of teleworking on career success: A signaling-based view. Meeting of the Academy of Management. Atlanta.
- Powell, G.N., Butterfield, D.A., & Jiang, X. (2017). Why Clinton lost and won: Hypermasculinity, androgyny, and the 2016 U.S. presidential election. Meeting of the Academy of Management. Atlanta.
- Powell, G. N. (2017). 25 years after the glass ceiling: Directions for gender and management research. Meeting of the Academy for Gender, Work, and Leadership. Lancaster, UK.

- Gatrell, C., & Powell, G.N. (2017). Collaborating with academic partners. Meeting of the Northern Advanced Research Training Initiative. Lancaster, UK.
- Greenhaus, J.H., & Powell, G.N. (2017). Trickle-down effects of societal and organizational actions on employees' family-informed work decisions. Community, Work and Family Conference. Milan, Italy.
- Eddleston, K.A., & Powell, G.N. (2017). Women entrepreneurs: Challenges and opportunities. Conference on the State of Women's Advancement in Leadership, Entrepreneurship and Policy Research: Current Trends and Future Directions in Greater Boston and Beyond. Boston.
- Greenhaus, J.H., & Powell, G.N. (2016). Making work and family work: From hard choices to smart choices. Meeting of the Academy of Management. Anaheim.
- Powell, G. N. (2016). Societal work-family decisions. Meeting of the Academy of Management. Anaheim.
- Chen, Z., Powell, G.N., & Allen, T.D. (2016). Work-family conflict and facilitation events, self-conscious emotions, and well-being. Meeting of the Work and Family Researchers Network. Washington, DC.
- Powell, G.N., & Gatrell, C. (2016). Managing your research career. Meeting of the Northern Advanced Research Training Initiative. Lancaster, UK.
- Powell, G.N., & Butterfield, D.A. (2015). The glass ceiling: What have we learned 20 years on? Meeting of the British Academy of Management. Portsmouth, UK.
- Greenhaus, J.H., & Powell, G.N. (2015). Work-family decision making. Meeting of the Academy of Management. Vancouver.
- Powell, G.N., Madison, K., Kellermanns, F.W., & Eddleston, K.A. (2015). Relational demography and status in family firms: Who responds to the CEO's altruistic leadership? Meeting of the Academy of Management. Vancouver.
- Powell, G.N., & Gatrell, C. (2015). Give and take: Managing research collaborations. Meeting of the Northern Advanced Research Training Initiative. Lancaster, UK.
- Greenhaus, J.H., & Powell, G.N. (2015). Decision-making at the work-family interface: A multi-level perspective. Community, Work and Family Conference. Malmo, Sweden.
- Powell, G.N., & Butterfield, D.A. (2014). Leader stereotypes, good and bad: Is the emphasis on masculinity vis-à-vis femininity changing? Meeting of the British Academy of Management, Belfast.
- Powell, G.N., & Butterfield, D.A. (2014). Would you prefer to work for a man or a woman? A matter of sex, gender, and population. *Best paper proceedings: Meeting of the Academy of Management*. Philadelphia.
- Powell, G.N., & Gatrell, C. (2014). Managing your research career. Meeting of the Northern Advanced Research Training Initiative. Lancaster, UK.
- Powell, G.N., Butterfield, D.A., & Goding, D.R. (2013). Sex, gender, and leadership in the public sector: Is the role of femininity greater at lower levels? Meeting of the British Academy of Management,

Liverpool.

- Powell, G. N. (2013). Six ways of seeing the elephant: The intersection of sex, gender, and leadership. Meeting of the Academy for Women, Diversity and Leadership. Lancaster, UK.
- Powell, G.N. (2013). Researching work and family: Using quantitative methods. Researching Work and Family: Methods Across Disciplines Conference. Lancaster, UK.
- Powell, G.N., & Eddleston, K.A. (2013). Family-to-business support fuels the family firm experience. Theories of Family Enterprise Conference. London.
- Powell, G.N., & Eddleston, K.A. (2013). Nurturing female entrepreneurs' success: The importance of family and relationships. Gender, Work and Family: Meeting of the British Academy of Management. London.
- Powell, G.N., & Greenhaus, J.H. (2013). The intersection of work, family, sex, and gender: A framework and agenda for future theory and research. Gender, Work and Family: Meeting of the British Academy of Management. London.
- Powell, G.N., & Butterfield, D.A. (2012). Revisiting the role of androgyny in leadership stereotypes: On the rise or in decline? Meeting of the British Academy of Management, Cardiff, Wales, UK.
- Jones, N.C., & Powell, G.N. (2012). Hiring ex-offenders: A theoretical model. Meeting of the Academy of Management. Boston.
- Powell, G.N., & Greenhaus, J. H. (2012). The family-relatedness of work decisions: A model and agenda for theory and research. Meeting of the Work and Family Researchers Network. New York.
- Powell, G.N., & Eddleston, K.A. (2011). Work-family enrichment and entrepreneurial success: Do female entrepreneurs benefit most? *Best paper proceedings: Meeting of the Academy of Management*. San Antonio.
- Chen, Z., & Powell, G.N. (2011). No pain, no gain? A resource-based model of work-to-family conflict and enrichment. Meeting of the Academy of Management. San Antonio.
- Powell, G.N., & Butterfield, D.A. (2011). The "good manager" over four decades: Stability and change. Meeting of the Academy of Management. San Antonio.
- Powell, G.N. (2011). Gender and the leadership wars. Gender and leadership in the 21st Century: Meeting of the British Academy of Management. London.
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- Chen, Z., Veiga, J.F., & Powell, G.N. (2010). Managerial career advancement in a boundaryless context: The pivotal role of boundary crossings. Meeting of the Academy of Management. Montreal.
- Butterfield, D.A., & Powell, G.N. (2010). Should Sarah and Hillary run again? Gender, leadership, and the 2008 U.S. presidential elections. Meeting of the Academy of Management. Montreal.

- Eddleston, K.A., & Powell, G.N. (2010). Sex, family enrichment and support, home-based business ownership, and work-family balance: What are the linkages? Diana International Conference on Women's Entrepreneurship. Banff, Canada. (Winner of Best Paper Award)
- Douglas, C., Gilson, L.L., & Powell, G.N. (2009). A female leader is a female leader, but male leaders differ: Sex, gender, and leader effectiveness. *Proceedings: Meeting of the Southern Management Association*. Asheville, NC.
- Powell, G. N. (2009). Gender and leadership: In BAM and beyond. Fellows Lecture, British Academy of Management. Brighton, UK.
- Powell, G.N., & Greenhaus, J.H. (2009). Sex, gender, and the family→work interface: A decision-making perspective. International Conference of Work and Family: Harmonizing Work, Family and Personal Life in Times of Crisis. Barcelona.
- Powell, G.N., & Greenhaus, J.H. (2008). Effects of sex on work-to-family conflict and enrichment: The role of gender self-schema and work-family boundary management. *Proceedings: Meeting of the British Academy of Management*. Harrogate, UK. (Winner of Gender in Management Best Paper Award)
- Powell, G.N., Francesco, A.M., & Ling, Y. (2008). Towards culture-sensitive theories of the work-family interface. *Best paper proceedings: Meeting of the Academy of Management*. Anaheim.
- Chen, Z., Powell, G.N., & Greenhaus, J.H. (2008). Work-to-family boundary management, conflict, and enrichment: A person-environment fit approach. Meeting of the Academy of Management. Anaheim.
- Powell, G.N., & Greenhaus, J. H. (2007). Influence of sex, gender self-schema, and segmentation preferences on work-to-family enrichment. Meeting of the Academy of Management. Philadelphia.
- Powell, G.N., & Butterfield, D.A. (2007). Sex effects in evaluating leaders revisited: Still an advantage for female transformational leaders? Meeting of the Academy of Management. Philadelphia.
- Greenhaus, J.H., & Powell, G.N. (2007). A conceptual model of decision making at the work-family interface. International Conference of Work and Family: Harmonizing Work, Family, and Personal Life: Strategies for Crossing Boundaries. Barcelona.
- Eddleston, K.A., & Powell, G.N. (2006). Explaining sex differences in business owners' career satisfier preferences. Meeting of the Academy of Management. Atlanta.
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- Francesco, A.M., & Powell, G.N. (2006). Cultural moderators of the work-family enrichment process: A conceptual framework. International Congress of Applied Psychology. Athens.
- Cale, P.M., & Powell, G.N. (2006). We are family: An exercise on the dynamics between family members and non-family members in family firms. *Proceedings: Meeting of the Eastern Academy of Management*. Saratoga Springs, NY.

- Powell, G.N. (2006). Sex effects in evaluations of transformational leaders: An advantage for female leaders. Leadership 2006: Women/Leadership Conference. Kennedy School of Government, Harvard University. Cambridge, MA.
- Powell, G.N. (2005). Diversity research: Meet the new millennium, same as the old millennium? Conference on Diversity as a Competitive Advantage in the Global Economy. Whitman School of Management, Syracuse University. Blue Mountain Lake, NY.
- Powell, G. N., & Graves, L. M. (2005). Sex, sex similarity, and sex diversity effects in ongoing teams: Controversies, evidence, and research directions. Meeting of the British Academy of Management. Oxford, UK.
- Powell, G. N., & Greenhaus, J. H. (2005). Managing incidents of time-based work-family conflict: A three-stage process. Meeting of the Academy of Management. Honolulu.
- Powell, G. N., & Greenhaus, J. H. (2005). Untangling the complex relationship between work-family enrichment and conflict: A resource-level perspective. International Conference of Work and Family: From Policy to Practice. Barcelona.
- Powell, G.N., Butterfield, D.A., & Bartol, K.M. (2004). Sex effects in evaluating leaders: Any different for transformational and transactional leaders? Meeting of the British Academy of Management. St. Andrews, Scotland.
- Powell, G.N., Butterfield, D.A., Alves, J.C., & Bartol, K.M. (2004). Sex effects in evaluations of transformational and transactional leaders. *Best paper proceedings: Meeting of the Academy of Management*. New Orleans.
- Powell, G.N., & Greenhaus, J.H. (2004). Is the opposite of positive negative? The relationship between work-family enrichment and conflict. Meeting of the Academy of Management. New Orleans.
- Bartol, K.M., Powell, G.N., & Butterfield, D.A. (2004). Sex effects in evaluating leaders: A reassessment with transformational and transactional leaders. Gallup Leadership Institute Summit. Omaha.
- Powell, G.N., & Ouimette, M.L. (2004). Puzzled perceptions: An exercise on accommodating employees with disabilities. *Proceedings: Meeting of the Eastern Academy of Management*. Providence.
- Ortiz-Walter, R., & Powell, G.N. (2003). Mentoring, gender, and job performance: A longitudinal study. Meeting of the Academy of Management. Seattle.
- Powell, G.N., & Butterfield, D.A. (2002). Has the gender gap in aspirations to top management decreased over time? *Proceedings: Meeting of the British Academy of Management*. London.
- Powell, G.N. (2002). As the millennium turns: Gender and aspirations to top management. Meeting of the Academy of Management. Denver.
- Ling, Y., & Powell, G.N. (2002). The impact of national culture on work-family conflict. New England Business Administration Association International Conference. New Haven, CT.
- Powell, G.N., Butterfield, D.A., & Parent, J.D. (2001). Gender and managerial stereotypes: Have the

times changed? Meeting of the Decision Sciences Institute. San Francisco.

- Ling, Y., & Powell, G.N. (2001). The impact of national culture on work-family conflict. Meeting of the Academy of Management. Washington.
- Powell, G.N., & Graves, L.M. (2000). Explaining discrimination in the workplace: Working towards a general theory. Meeting of the British Academy of Management. Edinburgh, Scotland.
- Greenhaus, J.H., & Powell, G.N. (2000). When work and family collide: Choices and conflict between competing role demands. *Best paper proceedings: Meeting of the Academy of Management*. Toronto.
- Powell, G.N., & Butterfield, D.A. (2000). Exploring the influence of decision makers' race and gender on actual promotions to top management. Meeting of the Academy of Management. Toronto.
- Ling, Y., & Powell, G.N. (2000). Work-family conflict in contemporary China: An alternative to the Western model. Meeting of the Academy of Management. Toronto.
- Graves, L.M., & Powell, G.N. (2000). Explanations for discrimination in the workplace: How well do they apply across target groups? Conference on Psychological and Organizational Perspectives on Discrimination in the Workplace. Rice University, Houston.
- Powell, G.N. (2000). Experiential Learning 101: Selecting, designing, and conducting experiential exercises. Meeting of the Eastern Academy of Management. Danvers, MA.
- Foley, S., Powell, G.N., & Kidder, D.L. (1999). The effects of the perceived glass ceiling on perceptions of promotion fairness. Meeting of the British Academy of Management. Manchester, UK.
- Powell, G.N., & Butterfield, D.A. (1999). Examining race and gender effects in promotions to top management. Meeting of the Academy of Management. Chicago.
- Powell, G.N. (1999). The glass ceiling: Recent trends and future prospects. Meeting of the Academy of Management. Chicago.
- Powell, G.N. (1998). Coworkers' reactions to cross-level organizational romances. *Proceedings: Meeting of the Southern Management Association*. New Orleans.
- Powell, G. N. (1997). Examining the "glass ceiling": A research agenda. Meeting of the British Academy of Management. London.
- Powell, G.N., Butterfield, D.A., & Foley, S. (1997). Conducting research on glass ceiling issues: Where do we go from here? Meeting of the Academy of Management. Boston.
- Powell, G.N., Lubatkin, M.H., & Ndiaye, M. (1997). Hungarian managers' beliefs, values, and fit with organizations: Gender and situational effects. *Proceedings: Managing in a Global Economy VII*. Dublin.
- Powell, G.N., & Foley, S. (1997). Experiential learning in a global economy: Dealing with student differences in English fluency. *Proceedings: Meeting of the Eastern Academy of Management*. New Brunswick, NJ. (Winner of Best Experiential Paper Award)

- Buchholtz, A.K., Powell, G.N., & Young, M. (1996). Are board members pawns or watchdogs? The link between CEO pay and firm performance. Meeting of the Academy of Management. Cincinnati.
- Bowes-Sperry, L., & Powell, G.N. (1996). Observers' intentions to intervene in an incident of sexual harassment: A prosocial behavior perspective. Meeting of the Academy of Management. Cincinnati.
- Bowes-Sperry, L., & Powell, G.N. (1996). The effects of moral intensity on observers' recognition of social-sexual behavior at work as an ethical issue. Meeting of the Academy of Management. Cincinnati.
- Powell, G.N., & Taylor, K.B. (1996). Beyond O.J.: An exercise to promote positive race relations in the workplace. *Proceedings: Meeting of the Eastern Academy of Management*. Washington.
- Foley, S., & Powell, G.N. (1995). Reconceptualizing work-family conflict for business/ marriage partners: A theoretical model. *Proceedings: Meeting of the Southern Management Association*. Orlando.
- Powell, G.N., & Goulet, L.R. (1995). Investigating the relationship between college placement interviews and subsequent employment decisions by organizations and applicants. Meeting of the Academy of Management. Vancouver.
- Ribbens, B.A., & Powell, G.N. (1995). When dual career couples make relocation decisions: A study of joint decision-making. Meeting of the Academy of Management. Vancouver.
- Powell, G.N. (1994). Differential impact of work-family programs on women and men. Conference on Work, Family and Community in the 21st Century. Philadelphia.
- Ribbens, B.A., Powell, G.N., & Eagle, B.W. (1994). The role of justice in dual career couple relocation decision-making. National Council on Family Relations Conference. Minneapolis.
- Powell, G.N., & Butterfield, D.A. (1994). Race, gender, and the glass ceiling: An empirical study of actual promotions to top management. Meeting of the Academy of Management. Dallas.
- Graves, L.M., & Powell, G.N. (1994). Effect of sex similarity on recruiters' evaluations of actual applicants: Is communication a mediator? Meeting of the Academy of Management. Dallas.
- Buchholtz, A.K., Powell, G.N., & Young, M. (1994). Relational demography and the boardroom: The effects of similarity on CEO compensation. Meeting of the Academy of Management. Dallas.
- Goulet, L.R., & Powell, G.N. (1994). Who uses the interview as an attraction device? An examination of recruiter differences. Meeting of the Association of Management. Dallas.
- Kotschessa, B., & Powell, G.N. (1994). Attitudes of professional employees toward counseling in the workplace. *Proceedings: Meeting of the Eastern Academy of Management*. Albany.
- Graves, L.M., & Powell, G.N. (1994). Effect of sex similarity on recruiters' evaluations of actual applicants: A test of the similarity-attraction paradigm. Meeting of the Society for Industrial and Organizational Psychology. Nashville.

- Bowes-Sperry, L., & Powell, G.N. (1994). The construct of motivation to manage: The promised land or barren desert? Meeting of the Western Academy of Management. Santa Fe.
- Powell, G.N., & Mainiero, L.A. (1993). Managerial decision making regarding alternative work arrangements: A policy capturing study. Meeting of the Academy of Management. Atlanta.
- Kido, Y., Lo, M.K., & Powell, G.N. (1993). Managerial stereotypes in a global economy: A comparative study of Japanese and American business students' perspectives. *Proceedings: Managing in A Global Economy V*. Berlin.
- Goulet, L.R., Ralston, D.A., & Powell, G.N. (1992). Too much of a good thing? The effects of increased organizational commitment on individual stress levels. American Psychological Association/National Institute for Occupational Safety and Health Conference on Occupational Stress. Washington.
- Powell, G.N. (1992). Gender and leadership. Meeting of the Academy of Management. Las Vegas.
- Graves, L.M., & Powell, G.N. (1992). Effects of sex-based preferential selection and discrimination on job attitudes. Meeting of the Academy of Management. Las Vegas.
- Butterfield, D.A., & Powell, G.N. (1991). Is the glass ceiling cracking? An empirical study of actual promotions to top management. Meeting of the Academy of Management. Miami Beach.
- Powell, G.N. (1991). Managerial stereotypes in a global economy: A preliminary investigation. *Proceedings: Managing in a Global Economy IV*. Nice, France.
- Franchina, J., Glass, N., Howell, S., Kiely, A., LeMoal, C., Powell, G.N., & Smith, R. (1990). The mommy track: An exercise on the implications of alternative work arrangements. *Proceedings: Meeting of the Eastern Academy of Management*. Buffalo.
- Powell, G.N. (1989). Promoting cross-cultural awareness among management students. *Proceedings: Managing in a Global Economy III*. Hong Kong.
- Powell, G.N., & Posner, B.Z. (1988). Commitment to career versus family/home life: Effects of sex, sex role identity, and family status. *Proceedings: Northeast Business and Economics Association Conference*. Hartford.
- Seltzer, J., Miller, L.E., & Powell, G.N. (1988). Predicting turnover among volunteers in nonprofit organizations. Meeting of the Academy of Management. Anaheim.
- Powell, G.N., & Graves, L.M. (1988). Behaving on paper: An exercise in written organizational behavior. *Proceedings: Meeting of the Eastern Academy of Management*. Washington. (Winner of Best Experiential Paper Award)
- Logozzo, R.N., Butterfield, D.A., & Powell, G.N. (1987). Leadership, sex-role stereotypes, and the 1988 presidential election: Profiles of potential candidates. Meeting of the Decision Sciences Institute. Boston.
- Butterfield, D.A., & Powell, G.N. (1987). Androgyny, good managers, and U.S. presidential candidates. American Psychological Association Convention. New York.

- Powell, G.N. (1987). Experiential workshop on women in management research. Meeting of the Academy of Management. New Orleans.
- Butterfield, D.A., & Powell, G.N. (1987). The Ferraro factor: Gender issues in the 1984 U.S. presidential election. International Interdisciplinary Congress on Women. Dublin, Ireland. (Accepted for presentation).
- Powell, G.N., & Butterfield, D.A. (1986). The "good manager": Does androgyny fare better in the 1980s? Meeting of the Academy of Management. Chicago.
- Powell, G.N., & Graves, L.M. (1986). Predicting organizational behavior from office environments: A field exercise. *Proceedings: Meeting of the Eastern Academy of Management*. Philadelphia.
- Logozzo, R.N., Butterfield, D.A., & Powell, G.N. (1986). A Gallup "Phrase Portrait" view of the 1984 presidential candidates. *Proceedings: Meeting of the Northeast Region of the American Institute for Decision Sciences*. Williamsburg, VA.
- Butterfield, D.A., & Powell, G.N. (1985). Leadership in the public sector: Presidential candidates as chief executive officers. Meeting of the Academy of Management. San Diego.
- Butterfield, D.A., Posner, B.Z., Powell, G.N., & Randolph, W.A. (1985). The trials and tribulations of participation. Organizational Behavior Teaching Conference. Charlottesville, VA.
- Powell, G.N., & Veiga, J.F. (1985). Using popular music to examine management and OB concepts: A rejoinder to Springsteen's thesis. *Proceedings: Meeting of the Eastern Academy of Management*. Albany.
- Graves, L.M., & Powell, G.N. (1984). Sex discrimination in the recruitment process: Does it exist outside the laboratory? Meeting of the Academy of Management: Boston.
- Powell, G.N. (1984). Teaching a course on women and men in management: Specific classroom exercises. Conference on Women and Organizations. Boston.
- Powell, G.N. (1984). Designer paper towers: A leadership exercise. *Proceedings: Meeting of the Eastern Academy of Management*. Montreal.
- Powell, G.N., & Butterfield, D.A. (1983). The "high-high" leader rides again: Further effects of group performance on ratings of leader behavior. *Proceedings: Meeting of the Southern Management Association*. Atlanta.
- Louis, M.R., Posner, B.Z., & Powell, G.N. (1983). The contribution of socialization practices to job satisfaction and commitment: A preliminary investigation. *Proceedings: Meeting of the Southern Management Association*. Atlanta.
- Randolph, W.A., Posner, B.Z., Powell, G.N., & Butterfield, D.A. (1983). Operationalizing French and Raven's bases of power: Empirical assessment in field and laboratory settings. *Proceedings: Meeting of the Southern Management Association*. Atlanta.

- Powell, G.N. (1983). The employment interview: An analysis of factors affecting interviewers' and interviewees' decisions. Meeting of the Academy of Management. Dallas.
- Powell, G.N. (1983). Sex-role identity and definition of sexual harassment: Are they related? Meeting of the Academy of Management. Dallas.
- Graves, L.M., Butterfield, D.A., & Powell, G.N. (1983). Attributions of causality for group performance as a function of sex, leadership style, and group performance. Meeting of the Academy of Management. Dallas.
- Hai, D.M., & Powell, G.N. (1983). Integrating knowledge re women and men in management into the OB curriculum. Organizational Behavior Teaching Conference. Norman, OK.
- Girard, J.M., Herman, C.L., Powell, G.N., & Salafia, L.M. (1983). Networking: A role play on the formation of connections. *Proceedings: Meeting of the Eastern Academy of Management*. Pittsburgh.
- Powell, G.N., & Butterfield, D.A. (1982). Sex, attributions, and leadership: A research review. American Psychological Association Convention. Washington.
- Powell, G.N., Posner, B.Z., & Schmidt, W.H. (1982). Sex effects on managerial value systems. Meeting of the Academy of Management. New York.
- Powell, G.N., & Seltzer, J. (1982). Teaching with experiential learning techniques. Meeting of the Academy of Management. New York.
- Butterfield, D.A., Posner, B.Z., & Powell, G.N. (1982). Applicability of good manager profile to presidents and presidential candidates. International Congress of Applied Psychology. Edinburgh, Scotland.
- Carreau, R.B., Cross, L.M., Dennis, C.B., Inkpen, D.T., Mucha, D.H., Powell, G.N., & Stalk, K.M. (1982). Dual careers: A decision-making role play. *Proceedings: Meeting of the Eastern Academy of Management*. Baltimore.
- Graves, L.M., & Powell, G.N. (1981). Women's implicit theories of leadership. International Interdisciplinary Congress on Women. Haifa, Israel.
- Powell, G.N., & Butterfield, D.A. (1981). Applicability of the "hi-hi" leader stereotype to female leaders. Meeting of the American Institute for Decision Sciences. Boston.
- Posner, B.Z., & Powell, G.N. (1981). The sex structuring of organizations: Comparing female and male socialization experiences. Meeting of the American Institute for Decision Sciences. Boston.
- Powell, G.N., Benzinger, C.A., Bruno, A.A., Gibson, T.N., Pfeiffer, M.L., & Santopietro, T.P. (1981). Sexual harassment as defined by working women. Meeting of the Academy of Management. San Diego.
- Powell, G.N., & Seltzer, J. (1981). A primer on the use of experiential learning in classroom settings. Meeting of the Eastern Academy of Management. Binghamton, NY.

- Butterfield, D.A., Powell, G.N., & Posner, B.Z. (1980). Investigating the relationship between good managers, presidents, and presidential candidates. *Proceedings: Meeting of the American Institute for Decision Sciences*. Las Vegas.
- Powell, G.N. (1980). Relationship between leadership style and attributions of leader power. Meeting of the American Institute for Decision Sciences. Las Vegas.
- Posner, B.Z., & Powell, G.N. (1980). Sex role stereotyping and importance placed on job applicant characteristics by college recruiters. Meeting of the Academy of Management. Detroit.
- Hai, D.M., Fukami, C., Seltzer, J., & Powell, G.N. (1980). Minimizing and handling plagiarism. Organizational Behavior Teaching Conference. Los Angeles.
- Lewis, R.C., Linn, J.C., & Powell, G.N. (1980). Hohummer, Inc.: An exercise in the creation and resolution of conflict. *Proceedings: Meeting of the Eastern Academy of Management*. Buffalo.
- Powell, G.N. (1980). Relationship between phase of business career and sex role identity. *Proceedings: Meeting of the Association for Women in Psychology*. Los Angeles.
- Powell, G.N. (1979). The effect of the introductory management course on management-related attitudes and perceptions. *Proceedings: Meeting of the American Institute for Decision Sciences*. New Orleans.
- Butterfield, D.A., & Powell, G.N. (1979). If "good managers" are masculine, what are "bad managers"? *Proceedings: Meeting of the American Institute for Decision Sciences*. New Orleans.
- Powell, G.N. (1979). Factor analysis of the BSRI revisited: A comprehensive study. American Psychological Association Convention. New York.
- Larwood, L., & Powell, G.N. (1979). Isn't it time we were moving on? Second generation research on women in management. Meeting of the Academy of Management. Atlanta.
- Powell, G.N., & Posner, B.Z. (1979). Change processes in organizations: Implications for effectiveness. International Meeting of the Institute for Management Sciences. Honolulu.
- Powell, G.N., Johnson, G.A., & McLeavey, D.W. (1979). An expectancy-equity model of productive system performance. International Meeting of the Institute for Management Sciences. Honolulu.
- Kono, M.R., Pilgrim, J.R., Powell, G.N., & White, O.S. (1979). The bonus meeting: An integrative exercise in group decision-making and effectiveness. *Proceedings: Meeting of the Eastern Academy of Management*. Newport, RI.
- Mainiero, L.A., Powell, G.N., & Butterfield, D.A. (1978). Sex-role identity: A predictor of managerial aspirations. American Psychological Association Convention. Toronto.
- Butterfield, D.A., Powell, G.N., & Mainiero, L.A. (1978). Group performance effects on evaluations and descriptions of leadership behavior. *Proceedings: Meeting of the Academy of Management*. San Francisco.
- Powell, G.N., Kalom, S.J., Kono, M.R., Martineau, H.R., & Maxim, C.L. (1978). A TAT-like test of

power and sex-role stereotypes in organizational settings. Meeting of the Academy of Management. San Francisco.

Veiga, J.F., Powell, G.N., Yanouzas, J.N., & Leifer, R. (1978). A self-design approach to creating experiential learning exercises for organization theory courses. Organizational Behavior Teaching Conference. Columbia, SC.

Jean, L.A., Pilgrim, J.R., Powell, G.N., Stoltz, D.K., & White, O.S. (1978). Power personalities role play. *Proceedings: Meeting of the Eastern Academy of Management*. New York.

Powell, G.N., & Butterfield, D.A. (1977). Sex and sex-role identification: An important distinction for organizational research. American Psychological Association Convention. San Francisco.

Butterfield, D.A., & Powell, G.N. (1977). Evaluations of leadership behavior: Do sex or androgyny matter? American Psychological Association Convention. San Francisco.

Powell, G.N., & Butterfield, D.A. (1977). Sex, sex-role identification, and the good manager. Meeting of the Academy of Management. Kissimmee, FL.

Powell, G.N., Inderlied, S.D., & Randolph, W.A. (1977). Androgyny: Teaching about a sensitive/critical issue. Organizational Behavior Teaching Conference. Toronto.

Powell, G.N. (1977). Women and men in management: An exercise on sex-role stereotypes. *Proceedings: Meeting of the Eastern Academy of Management*. Hartford.

Powell, G.N. (1976). In search of a new definition of femininity (and masculinity). *Proceedings: Women in the World of Business*. Storrs, CT.

Powell, G.N. (1976). Computer simulation in organization research: A 1970's view. *Proceedings: Meeting of the Eastern Academy of Management*. Washington.

Powell, G.N. (1976). Implementation of OR/MS in government and industry: A behavioral science perspective. *Proceedings: Meeting of the Southeast Region of the American Institute for Decision Sciences*. Atlanta.

Powell, G.N. (1975). Models of organizational structure: Past, present, and future. *Proceedings: Meeting of the Northeast Region of the American Institute for Decision Sciences*. Amherst, MA.

Powell, G.N. (1975). The dynamics of the university classroom: An initial model. *Proceedings: Meeting of the Northeast Region of the American Institute for Decision Sciences*. Amherst, MA.

Miscellaneous Publications

Aguinis, H., Ashcraft, K.L., Benschop, Y., Blancero, D.M., Cheng, C., Cornelius, N., Davidson, M.N., Ford, D.L., Jr., Hebl, M., King, E., Hennekam, S., Holmes IV, O., Konrad, A.M., Kossek, E.E., Özbilgin, M., Powell, G.N., Pullen, A., Roberts, L.M., Roberson, Q., Stone, D.L., Syed, J., Williams, J.C., & Williamson, I. O. (2025). Editorial: Voices from the academy: A response to President Donald Trump's anti-DEI policies. *Equality, Diversity and Inclusion: An International Journal*, 44, 151-157.

- Watters, M., with Neck, H., Scott, H.I., Zulfikar, G.M., & Powell, G.N. (2025, July 7). A look back: 60 years of women in business. *AACSB Insights*, <https://www.aacsb.edu/insights>.
- Hall, C., & Powell, G.N. (2017, October 20). Men at the top play by different rules. *UConn Today*, <https://today.uconn.edu>.
- Powell, G.N. (2009, August 2). Do women make better bosses? A transformational style. *New York Times*, <http://www.nytimes.com>.
- Powell, G.N. (2005). An appreciation of Sara McCune. In *A celebration in words*. Thousand Oaks, CA: Sage.
- Powell, G. N. (2005). Me and Andy Spognardi. In L. Grossman (Ed.), *The Red Sox fan handbook*. Cambridge, MA: Rounder Books.
- Powell, G.N. (1998, September 30). How “the affair” would be handled in the private sector. *Hartford Courant*, A13.
- Powell, G.N. (1996, November 20). The abusive organization: Will it ever go away? *Hartford Courant*, A15.
- Powell, G.N. (1995). Sexual intimacy in the workplace. *The New Worker*, 6 (4), 4-6.
- Powell, G.N. (1984, September). Are women more committed as managers? *The Business Times*, 3.
- Powell, G.N. (1978). Review of R. Guest, P. Hersey, & K. Blanchard, *Organizational change through effective leadership*. In *Academy of Management Review*, 3, 690-693.
- Powell, G.N. (1977, October 2). The “masculine” manager. *Hartford Courant*, B3.
- Powell, G.N. (1977). Review of P. Warr (Ed.), *Personal goals and work design*. In *Personnel Psychology*, 30, 129-131.
- Powell, G.N. (1976). Review of W. Burke (Ed.), *New technologies in organization development 1*. In *Personnel Psychology*, 29, 499-501.
- Powell, G.N. (1975). Review of J. Lorsch & J. Morse, *Organizations and their members: A contingency approach*. In *Personnel Psychology*, 28, 630-633.
- Powell, G.N. (1975). Review of L. Porter, E. Lawler, III, & J. Hackman, *Behavior in organizations*. In *Personnel Psychology*, 28, 397-400.

Symposium Panelist at Conferences

- G. Currie, Chair. (2023). BAM Fellows Q&A: Developing an academic career. Doctoral symposium, Meeting of the British Academy of Management. Brighton, UK.

- F. Villeseche, Chair. (2023). 50th anniversary plenary: Past, present, and future of DEI research. Meeting of the Academy of Management. Boston.
- L. Burnett & N.S. Hill, Chairs. (2023). Advancing research on women's equality in virtual work. Meeting of the Academy of Management. Boston.
- A. Michaelides, Chair. (2022). Reimagining inclusive workplaces post-pandemic: Emerging agendas for management research and practice. Meeting of the British Academy of Management. Manchester, UK.
- Z. Chen & G.N. Powell, Chair. (2022). Everyday work-family lives: Episodic, dyadic, and daily investigations. Meeting of the Academy of Management. Seattle.
- H. Xian, Chair. (2021). The gendered impact of COVID-19 pandemic on work and employment. Meeting of the British Academy of Management. Manchester, UK (virtual).
- P. Dwivedi, N. Chawla, & K. Zipay, Chairs. (2021). I'm speaking: Understanding gender experiences in academia. Meeting of the Academy of Management. Philadelphia (virtual).
- J.K. Rodriguez & E.A. Guenther, Chairs. (2020). Equality, diversity and inclusion in a post-COVID world: Challenges and opportunities for HRM. Meeting of the British Academy of Management. Manchester, UK (virtual).
- J.H. Greenhaus & G.N. Powell, Chairs. (2020). The sound of silence: Diverse perspectives on work and family. Meeting of the Work and Family Researchers Network. New York. (cancelled)
- G.N. Powell, Chair. (2020). Work/family justice, maternal optimism, and caregiving ambition: Books that extend and reimagine the current work/family conversation. Meeting of the Work and Family Researchers Network. New York. (cancelled)
- Z. Chen, Chair. (2019). Stressors in the work-family interface: An exploration through multiple levels. Meeting of the Academy of Management. Boston.
- A. Farro, Chair. (2019). Gender as a substantive variable in leadership studies: Individual and team level perspectives. Meeting of the Academy of Management. Boston.
- C. Manz & A. Sharma, Chairs. (2019). Management alumni panel. University of Massachusetts, Isenberg School of Management, PhD Program 50th Anniversary Celebration. Amherst, MA.
- J.J. Ladge, Chair. (2018). Moving beyond the moment: What the #MeToo movement means for the future of careers. Meeting of the Academy of Management. Chicago.
- G.N. Powell, Chair. (2018). Reproduction and work: Contemporary trends and issues. Meeting of the Work and Family Researchers Network. Washington, DC.
- G.I. Gerlach, E.C. Hollensbe, & R.M. Stock-Homburg, Chairs. (2017). At the interface of positive psychology and work-life balance research. Meeting of the Academy of Management. Atlanta.
- J. DeGroot, Chair. (2016). Smart choices: Making work and family work. Thursdays with ThirdPath Webinar.

- I. Metz & E.S. Ng, Chairs. (2016). Why some men advocate for diversity and inclusion: Drivers and dividends. Meeting of the Academy of Management. Anaheim.
- E.J. Hill, Chair. (2016). *Making work and family work*: Authors meet critics. Meeting of the Work and Family Researchers Network. Washington, DC.
- C.M. Kelly & K. Strauss, Chairs. (2015). Enrichment across boundaries: New perspectives on the work-life interface. Meeting of the Academy of Management. Vancouver.
- J. Perrmann, E.C. Hollensbe, & H.C. Vough, Chairs. (2015). Work/non-work dynamics: Rethinking organizational practices and individual strategies. Meeting of the Academy of Management. Vancouver.
- T. Casado & K.A. Eddleston, Chairs. (2014). Executive and academic insights on work-life integration. Meeting of the Academy of Management. Philadelphia.
- M. Abraham & J.J. Ladge, Chairs. (2014). The role of powerful women for reshaping organizations and professional labor markets and practices. Meeting of the Academy of Management. Philadelphia.
- G.N. Powell, Chair. (2014). Studying work and family: Research challenges from qualitative and quantitative perspectives. Meeting of the Work and Family Researchers Network. New York.
- E.E. Kossek, Chair. (2014). Work-family, gender and organizational change: Complementary or competing perspectives? Meeting of the Work and Family Researchers Network. New York.
- E.E. Kossek, M.M. Piszczek, & K.L. McAlpine, Chairs. (2012). Work-family resources: New theory and perspectives. Meeting of the Academy of Management. Boston.
- C. Mitteness, Chair. (2012). Managing your academic career. Meeting of the Academy of Management. Boston.
- L.A. Perlow, Chair. (2012). *Sleeping with your smartphone*: Author meets critics. Meeting of the Work and Family Researchers Network. New York.
- G.N. Powell, Chair. (2012). Finishing the dissertation. Universitas 21 Doctoral Research Conference in Business. Storrs, CT.
- G.N. Powell, Chair. (2012). From dissertation to publication. Universitas 21 Doctoral Research Conference in Business. Storrs, CT.
- J.A. Schnerer, Chair. (2009). Making waves: Advancing knowledge on diversity and careers through longitudinal research. Meeting of the Academy of Management. Chicago.
- S.L. Kirby, Chair. (2009). Doctoral consortium, Gender and Diversity in Organizations Division. Meeting of the Academy of Management. Chicago.
- A.M. Konrad, Chair. (2007). Diversity and career development: Valuing diversity requires revamping the staffing system. Managing in a Global Economy XII Conference. Amsterdam.

- H. van Emmerik, Chair. (2007). Shaping the future: How to accommodate the global career of tomorrow? Managing in a Global Economy XII Conference. Amsterdam.
- G.N. Powell, Chair. (2006). The opt-out revolt: Uncovering the truth behind the media hype about women exiting the workforce. Meeting of the Academy of Management. Atlanta.
- D.A. Kravitz, Chair. (2006). Designing and teaching courses on “diversity in organizations.” Meeting of the Academy of Management. Atlanta.
- D.A. Butterfield, Chair. (2006). Doing a dissertation for the 21st century. Meeting of the Eastern Academy of Management. Saratoga Springs, NY.
- J. E. Beatty, Chair. (2005). The future of diversity research: Applying ourselves to new challenges for the 21st century. Meeting of the Academy of Management. Honolulu.
- J. Weiner, Chair. (2004). Doctoral consortium. Meeting of the Eastern Academy of Management. Providence.
- L.M. Graves, Chair. (2003). On our 20th year: GDO and WIM—Past, Present, and Future. Meeting of the Academy of Management. Seattle.
- T.D. Allen, Chair. (2001). Building and rejuvenating research: Developing cross-generational, cross-national, and cross-disciplinary research ties. Meeting of the Academy of Management. Washington.
- E. Kaplan, Chair. (1998). The craft of reviewing. Meeting of the Eastern Academy of Management. Springfield, MA.
- M. Cianni, Chair. (1997). Lessons learned: The experience of teaching diversity in the classroom. Meeting of the Academy of Management. Boston.
- B.A. Ribbens & V.M. Godshalk, Chairs. (1996). Collaboration skills: Learning from unusual and usual events. Meeting of the Academy of Management. Cincinnati.
- C. Watson & D. Arvanites, Chairs. (1991). The Women in Management Division past, present, and future: Defining our agenda for the next century. Meeting of the Academy of Management. Miami Beach.
- D.A. Butterfield, Chair. (1989). Doctoral consortium: Doing the dissertation. Meeting of the Eastern Academy of Management. Portland, Maine.
- R. Fraser, Chair. (1981). Current developments in simulation and experiential learning. Meeting of the American Institute of Decision Sciences. Boston.

Speaking Addresses

Gender and leadership. (2024). Leeds University Business School, University of Leeds, Leeds, UK (virtual).

Gender and leadership. (2021). Nottingham Business School, Nottingham Trent University, Nottingham,

UK (virtual).

Gender and leadership. (2021). University of Stirling, Stirling, UK (virtual).

The “good manager” over five decades: Towards an androgynous profile? (2021). Bologna Business School, University of Bologna, Italy (virtual).

Gender and leadership. (2020). Bologna Business School, University of Bologna, Italy (virtual).

Gender and leadership. (2020). Freeman College of Management, Bucknell University, Lewisburg, PA (virtual).

Making work and family work: From hard choices to smart choices. (2020). Nottingham Trent University, Nottingham, UK (cancelled).

Getting through the revise and resubmit process in a 4* journal. (2018). Work, Organisation and Management Department, University of Liverpool Management School, Liverpool, UK.

Collaborating with academic partners. (2018). University of Liverpool Management School, Liverpool, UK.

Making work and family work: From hard choices to smart choices. (2018). University of Liverpool, Liverpool, UK.

Why Clinton lost and won: Hypermasculinity, androgyny, and the 2016 U.S. presidential election. (2017). Lancaster University Management School, Lancaster, UK.

Making work and family work: From hard choices to smart choices. (2017). Lancaster University Management School, Lancaster, UK.

Publishing with your dissertation supervisor: Personal experiences from both sides. (2017). Lancaster University Management School, Lancaster, UK.

Using survey research methods. (2017). Lancaster University Management School, Lancaster, UK.

Researching the relationship between gender and managerial stereotypes (and publishing in top journals). (2016). Lancaster University Management School, Lancaster, UK.

The glass ceiling: What have we learned 20 years on? (2015). Lancaster University Management School, Lancaster, UK.

Would you prefer to work for a man or a woman? A scholarly study. (2014). Lancaster University Management School, Lancaster, UK.

Managing a revise-and-resubmit. (2014). Lancaster University Management School, Lancaster, UK.

The value of a day’s work: A historical breakdown. (2013). MBA Women International, University of Connecticut Chapter. Hartford.

- Examining the linkages among gender, work, family, entrepreneurship, and family business. (2013). Lancaster University Management School, Lancaster, UK.
- Managing your research programme (2013). Lancaster University Management School, Lancaster, UK.
- Six ways of seeing the elephant: The intersection of sex, gender, and leadership. (2013). Isenberg School of Management, University of Massachusetts, Amherst, MA.
- Research on breaking through the glass ceiling, and balancing work and family. (2013). NU Advance, Northeastern University. Boston.
- The intersection of work, family, sex, and gender: What's next? (2012). School of Industrial and Labor Relations, Cornell University. Ithaca, NY.
- Gender and leadership: A new female advantage? (2008). Annual Meeting of the National Association of Women MBAs. Stamford, CT.
- Sex differences in leader evaluations: Is there now a female advantage? (2008). National Association of Women MBAs, University of Connecticut Chapter. Hartford.
- The paradox of the contented female business owner. (2007). Management Department, Drexel University. Philadelphia.
- Sex, gender, and work: Meet the new century, same as the old century? (2004). Yale University, Department of Psychology, Center for the Psychology of Abilities, Competencies, and Expertise (PACE). New Haven.
- The changing face of leadership in the new millennium. (1999). New Britain YWCA. New Britain, CT.
- Reflections on the glass ceiling. (1999). Association of College and Research Libraries/New England Chapter, Meeting of the Business Librarians' and Women's Studies Interest Groups. Boston.
- Reflections on the glass ceiling: Conducting research on an invisible phenomenon. (1999). School of Business Administration Research Seminar, University of Connecticut. Storrs, CT.
- Experiential learning in a global economy: Dealing with student differences in English fluency. (1997). Barney School of Business and Public Administration, University of Hartford. Hartford.
- The search for person-organization fit: When is it appropriate? (1995). Management Department, Drexel University. Philadelphia.
- Women and men in management: Myths and realities. (1994). Glastonbury Chapter of the Connecticut Federation of Business and Professional Women. Glastonbury, CT.
- Women and men in management: Myths and realities. (1994). Rotary Club of Manchester, CT.
- Women and men in management: Myths and realities. (1991). National Association of Women in Construction, Norwich/New London chapter. Norwich, CT.

- Women and men in management: Myths and realities. (1991). Sigma Iota Epsilon, University of Rhode Island. Kingston, RI.
- Women and men in management: Myths and realities. (1990). Cheshire Chamber of Commerce Women's Council. Cheshire, CT.
- Women and men in management: Myths and realities. (1990). Connecticut Applied Psychology Association. New Britain, CT.
- Women and men in management: Myths and realities. (1989). Pharmaceutical Marketing Research Group Conference. Fort Lauderdale.
- How to get the most qualified talent into the executive suite. (1988). Executive Roundtable Seminar, University of Connecticut. Storrs, CT.
- Women and men in management: Myths and realities. (1988). United States Coast Guard Academy. New London, CT.
- Women and men in management: Myths and realities. (1988). General Signal Human Resources Meeting. Cambridge, Ma.
- Working together: Women and men. (1984). Annual Women in Management Seminar, Litchfield County Women's Network. Torrington, CT.
- Sex role stereotyping in management. (1980). Women in Management Conference, St. Bonaventure University. Olean, NY.
- Management styles. (1978). All-State Insurance Company Regional Office. Farmington, CT.

Supervision of Ph.D. Dissertations

- Chen, Z. (2010). No pain, no gain? A resource based model of work-to-family conflict and enrichment.
- Foley, S. (1998). The effects of the actual and perceived glass ceiling on perceptions of promotion fairness.
- Goulet, L.R. (1996). Demystifying workers in overdrive: An exploration of the antecedents of work intensity.
- Bowes-Sperry, L. (1996). Observers' reactions to social-sexual behavior at work: An ethical decision making perspective.
- Ribbens, B.A. (1994). Career decision processes of dual-career couples: Testing a model of relocation decision-making via a survey and verbal protocol analysis.

Grants

- Relational demography in the family firm: Who responds to the CEO's leadership? (2014). University of Connecticut, School of Business, Connecticut Center for Entrepreneurship and Innovation.
- Does family-to-business support fuel the family firm experience? (2013). University of Connecticut, School of Business, Connecticut Center for Entrepreneurship and Innovation.
- When family considerations influence entrepreneurs' business decisions: A process-oriented model. (2012). University of Connecticut, School of Business, Connecticut Center for Entrepreneurship and Innovation.
- The family-relatedness of entrepreneurial decisions: Antecedents and consequences. (2011). University of Connecticut, School of Business, Connecticut Center for Entrepreneurship and Innovation.
- Entrepreneurship, gender, and the work-family interface: Examining the linkages. (2010). University of Connecticut, School of Business, Connecticut Center for Entrepreneurship and Innovation.
- Sex, gender, and the entrepreneurship-family interface: Exploring positive interdependencies and their impact on entrepreneurial decisions. (2009). University of Connecticut, School of Business, Connecticut Center for Entrepreneurship and Innovation.
- Research on entrepreneurship. (2008). University of Connecticut, School of Business, Connecticut Center for Entrepreneurship and Innovation.
- The effect of sex similarity on recruiters' evaluation of actual applicants. (1995). University of Connecticut Research Foundation.
- The effect of college placement interviews on organizations' and applicants' employment decisions. (1990-1991). University of Connecticut Research Foundation.
- The recruitment process: A comparison of interviewers' and interviewees' perspectives. (1981-1982). University of Connecticut Research Foundation.
- Masculine and feminine sex-role identification and conception of the effective manager (1976-1979). University of Connecticut Research Foundation.

Clients

Webster Financial Corporation, Waterbury, CT.

The Hartford Financial Services Group, Hartford, CT. (*received Outstanding Strategic Partner Award with UConn team*)

The Implementation Partners (TIP), Denver, CO.

United Technologies—Pratt & Whitney Division, East Hartford, CT.

GE Capital, Stamford, CT.

General Signal, Stamford, CT.

Apple Computer, Dallas, TX.

Monroe Auto Equipment, Monroe, MI.

Dible Management Development Institute, Fairfield, CA: One-day seminars on Effective Project Planning and Management in various cities.

University of Connecticut Health Center, Farmington, CT.

University of Massachusetts Department of Management, Amherst, MA.